

	2012			2013			2014			2015			2016			2017		
All 7(A)	\$	9,641,277,500		\$	11,362,791,900		\$	11,935,995,900		\$	14,371,441,000		\$	15,658,918,443		\$	16,920,559,200	
Ethnicity																		
All Minority	\$	2,430,600,800	25%	\$	3,064,110,000	27%	\$	3,434,688,000	29%	\$	4,054,899,000	28%	\$	4,641,018,600	30%	\$	5,249,932,800	31%
AMERICAN INDIAN	\$	49,560,400	1%	\$	52,749,100	0%	\$	45,795,400	0%	\$	83,591,200	1%	\$	84,749,500	1%	\$	92,066,900	1%
ASIAN OR PACIFI	\$	1,771,764,700	18%	\$	2,280,286,200	20%	\$	2,536,987,200	21%	\$	2,873,129,000	20%	\$	3,393,124,000	22%	\$	3,823,659,400	23%
BLACK	\$	148,089,100	2%	\$	206,054,600	2%	\$	233,993,600	2%	\$	272,340,500	2%	\$	320,803,900	2%	\$	402,154,200	2%
HISPANIC	\$	461,186,600	5%	\$	525,020,100	5%	\$	617,911,800	5%	\$	825,838,300	6%	\$	842,341,200	5%	\$	928,474,300	5%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%
UNDETERMINED	\$	983,981,200	10%	\$	1,389,572,700	12%	\$	1,767,164,800	15%	\$	1,873,726,000	13%	\$	2,090,387,443	13%	\$	2,560,510,300	15%
WHITE	\$	6,226,695,500	65%	\$	6,909,109,200	61%	\$	6,734,143,100	56%	\$	8,442,816,000	59%	\$	8,927,512,400	57%	\$	9,110,116,100	54%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%
Female Owned 50% or less	\$	1,611,379,900	17%	\$	1,826,766,800	16%	\$	2,051,892,400	17%	\$	2,396,407,500	17%	\$	2,492,141,500	16%	\$	2,627,105,300	16%
Female Owned more than 50%	\$	1,198,084,200	12%	\$	1,447,664,500	13%	\$	1,503,490,800	13%	\$	1,863,950,100	13%	\$	2,275,649,243	15%	\$	2,417,404,800	14%
Male Owned	\$	6,831,813,400	71%	\$	8,088,360,600	71%	\$	8,380,612,700	70%	\$	10,111,083,400	70%	\$	10,891,063,700	70%	\$	11,876,049,100	70%
Veteran	\$	397,015,300	4%	\$	415,306,500	4%	\$	372,076,200	3%	\$	742,339,700	5%	\$	742,578,300	5%	\$	656,389,800	4%
EXISTING BUSINESS	\$	7,059,696,400	73%	\$	8,387,601,600	74%	\$	8,467,402,200	71%	\$	9,567,321,000	67%	\$	10,096,159,100	64%	\$	10,803,894,900	64%
NEW BUSINESS	\$	2,570,757,400	27%	\$	2,963,201,600	26%	\$	3,415,175,300	29%	\$	4,756,665,200	33%	\$	5,509,240,200	35%	\$	6,064,338,400	36%
Rural	\$	1,537,651,800	16%	\$	1,725,932,900	15%	\$	1,962,141,900	16%	\$	2,363,345,800	16%	\$	2,486,929,143	16%	\$	2,319,727,600	14%
Urban	\$	8,103,625,700	84%	\$	9,636,859,000	85%	\$	9,973,854,000	84%	\$	12,008,095,200	84%	\$	13,171,989,300	84%	\$	14,600,831,600	86%
Export	\$	325,458,800	3%	\$	612,992,900	5%	\$	793,571,100	7%	\$	838,207,800	6%	\$	937,943,300	6%	\$	1,531,764,600	9%
CAPLine	\$	250,388,700	3%	\$	372,858,600	3%	\$	275,111,500	2%	\$	294,591,400	2%	\$	216,735,600	1%	\$	177,327,400	1%
PLP	\$	5,197,183,900	54%	\$	6,279,394,500	55%	\$	7,052,220,600	59%	\$	8,862,238,600	62%	\$	9,902,365,543	63%	\$	11,895,112,900	70%
Express	\$	1,192,277,400	12%	\$	1,101,866,700	10%	\$	1,218,476,400	10%	\$	1,451,946,400	10%	\$	1,466,522,400	9%	\$	1,402,799,700	8%
\$150K and Under	\$	982,714,400	10%	\$	951,443,400	8%	\$	1,184,626,800	10%	\$	1,479,015,700	10%	\$	1,531,398,443	10%	\$	1,517,402,100	9%
>\$150K - \$350K	\$	1,376,148,200	14%	\$	1,470,052,400	13%	\$	1,418,119,900	12%	\$	1,676,623,200	12%	\$	1,813,253,700	12%	\$	1,858,617,200	11%
>\$350K - \$2M	\$	4,952,713,200	51%	\$	5,854,285,200	52%	\$	5,886,876,800	49%	\$	6,854,413,300	48%	\$	7,388,556,400	47%	\$	7,746,228,700	46%
>\$2M	\$	2,329,701,700	24%	\$	3,087,010,900	27%	\$	3,446,372,400	29%	\$	4,361,388,800	30%	\$	4,925,709,900	31%	\$	5,798,311,200	34%

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	2012		2013		2014		2015		2016		2017	
All 7(A)	29,878		30,474		33,274		40,296		43,156		41,447	
Ethnicity												
All Minority	6,475	22%	6,873	23%	7,799	23%	9,615	24%	11,100	26%	10,603	26%
AMERICAN INDIAN	267	1%	219	1%	229	1%	285	1%	287	1%	287	1%
ASIAN OR PACIFI	3,384	11%	3,786	12%	4,216	13%	5,044	13%	5,579	13%	5,339	13%
BLACK	743	2%	724	2%	968	3%	1,251	3%	1,579	4%	1,632	4%
HISPANIC	2,081	7%	2,144	7%	2,386	7%	3,035	8%	3,655	8%	3,343	8%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	2	0%
UNDETERMINED	2,727	9%	3,230	11%	4,113	12%	5,206	13%	5,147	12%	5,606	14%
WHITE	20,676	69%	20,371	67%	21,362	64%	25,475	63%	26,909	62%	25,238	61%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	1	0%	-	0%
Female Owned 50% or less	4,656	16%	4,809	16%	5,211	16%	5,883	15%	5,986	14%	5,679	14%
Female Owned more than 50%	4,825	16%	4,974	16%	5,450	16%	7,074	18%	7,990	19%	7,467	18%
Male Owned	20,397	68%	20,691	68%	22,613	68%	27,339	68%	29,179	68%	28,301	68%
Veteran	1,541	5%	1,518	5%	1,405	4%	1,948	5%	2,179	5%	2,205	5%
EXISTING BUSINESS	20,762	69%	20,992	69%	22,989	69%	26,858	67%	26,510	61%	26,036	63%
NEW BUSINESS	9,105	30%	9,458	31%	10,229	31%	13,364	33%	16,574	38%	15,354	37%
Rural	3,998	13%	4,510	15%	5,439	16%	6,421	16%	7,024	16%	6,288	15%
Urban	25,880	87%	25,964	85%	27,835	84%	33,875	84%	36,132	84%	35,159	85%
Export	563	2%	849	3%	1,045	3%	1,055	3%	1,136	3%	1,842	4%
CAPLine	343	1%	493	2%	377	1%	398	1%	313	1%	255	1%
PLP	8,104	27%	8,337	27%	7,750	23%	9,896	25%	11,142	26%	16,014	39%
Express	15,984	53%	14,604	48%	17,090	51%	21,032	52%	22,495	52%	19,484	47%
\$150K and Under	17,696	59%	16,737	55%	19,792	59%	24,382	61%	26,168	61%	23,543	57%
>\$150K - \$350K	5,454	18%	5,821	19%	5,496	17%	6,476	16%	6,863	16%	7,040	17%
>\$350K - \$2M	5,968	20%	6,926	23%	6,854	21%	8,016	20%	8,532	20%	9,028	22%
>\$2M	760	3%	990	3%	1,132	3%	1,422	4%	1,593	4%	1,836	4%

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	2012		2013		2014		2015		2016		2017	
All 504	\$	3,993,118,000	\$	3,472,974,000	\$	2,682,699,000	\$	2,821,968,000	\$	3,056,407,000	\$	3,570,906,000
Ethnicity												
All Minority	\$	858,463,000	21%	\$	851,961,000	25%	\$	689,645,000	26%	\$	841,769,000	28%
AMERICAN INDIAN	\$	7,220,000	0%	\$	8,574,000	0%	\$	6,401,000	0%	\$	9,263,000	0%
ASIAN OR PACIFI	\$	613,489,000	15%	\$	643,981,000	19%	\$	489,114,000	18%	\$	594,057,000	19%
BLACK	\$	61,450,000	2%	\$	53,456,000	2%	\$	34,623,000	1%	\$	38,476,000	1%
HISPANIC	\$	176,304,000	4%	\$	145,950,000	4%	\$	159,507,000	6%	\$	199,973,000	7%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	246,705,000	6%	\$	248,505,000	7%	\$	213,307,000	8%	\$	258,965,000	8%
WHITE	\$	2,887,950,000	72%	\$	2,372,508,000	68%	\$	1,779,747,000	66%	\$	1,955,673,000	64%
Gender												
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	18,599,000	0%	\$	17,258,000	0%	\$	8,274,000	0%	\$	9,232,000	0%
Female Owned more than 50%	\$	444,229,000	11%	\$	451,874,000	13%	\$	331,272,000	12%	\$	401,849,000	13%
Male Owned	\$	3,530,290,000	88%	\$	3,003,842,000	86%	\$	2,343,153,000	87%	\$	2,645,326,000	87%
Veteran	\$	196,907,000	5%	\$	155,735,000	4%	\$	100,505,000	4%	\$	96,130,000	3%
EXISTING BUSINESS	\$	3,499,712,000	88%	\$	2,996,844,000	86%	\$	2,202,345,000	82%	\$	2,339,394,000	83%
NEW BUSINESS	\$	493,406,000	12%	\$	476,130,000	14%	\$	480,354,000	18%	\$	482,574,000	17%
Rural	\$	946,799,000	24%	\$	736,181,000	21%	\$	586,245,000	22%	\$	617,518,000	22%
Urban	\$	3,046,319,000	76%	\$	2,736,793,000	79%	\$	2,096,454,000	78%	\$	2,204,450,000	78%
Export	\$	104,938,000	3%	\$	98,099,000	3%	\$	126,906,000	5%	\$	143,148,000	5%
\$150K and Under	\$	68,461,000	2%	\$	60,957,000	2%	\$	45,309,000	2%	\$	41,575,000	1%
>\$150K - \$350K	\$	436,139,000	11%	\$	382,796,000	11%	\$	281,598,000	10%	\$	279,802,000	10%
>\$350K - \$2M	\$	2,429,517,000	61%	\$	2,108,933,000	61%	\$	1,627,429,000	61%	\$	1,713,093,000	61%
>\$2M	\$	1,059,001,000	27%	\$	920,288,000	26%	\$	728,363,000	27%	\$	787,498,000	28%

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	2012		2013		2014		2015		2016		2017	
All 504	5,848		5,166		3,826		3,906		3,811		4,385	
Ethnicity												
All Minority	1,149	20%	1,114	22%	802	21%	846	22%	828	22%	1,001	23%
AMERICAN INDIAN	14	0%	11	0%	10	0%	12	0%	11	0%	5	0%
ASIAN OR PACIFI	686	12%	684	13%	437	11%	478	12%	459	12%	603	14%
BLACK	109	2%	91	2%	66	2%	61	2%	55	1%	84	2%
HISPANIC	340	6%	328	6%	289	8%	295	8%	303	8%	309	7%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	307	5%	321	6%	271	7%	292	7%	298	8%	328	7%
WHITE	4,392	75%	3,731	72%	2,753	72%	2,768	71%	2,685	70%	3,056	70%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	28	0%	31	1%	8	0%	16	0%	10	0%	226	5%
Female Owned more than 50%	799	14%	814	16%	614	16%	639	16%	655	17%	641	15%
Male Owned	5,021	86%	4,321	84%	3,204	84%	3,251	83%	3,146	83%	3,518	80%
Veteran	297	5%	270	5%	172	4%	149	4%	162	4%	177	4%
EXISTING BUSINESS	5,191	89%	4,590	89%	3,256	85%	3,297	84%	3,347	88%	3,802	87%
NEW BUSINESS	657	11%	576	11%	570	15%	609	16%	464	12%	583	13%
Rural	1,581	27%	1,242	24%	944	25%	969	25%	934	25%	1,152	26%
Urban	4,267	73%	3,924	76%	2,882	75%	2,937	75%	2,877	75%	3,233	74%
Export	128	2%	116	2%	129	3%	150	4%	122	3%	44	1%
\$150K and Under	630	11%	564	11%	407	11%	375	10%	369	10%	393	9%
>\$150K - \$350K	1,748	30%	1,574	30%	1,162	30%	1,132	29%	1,034	27%	1,189	27%
>\$350K - \$2M	3,125	53%	2,730	53%	2,025	53%	2,140	55%	2,074	54%	2,411	55%
>\$2M	345	6%	298	6%	232	6%	259	7%	334	9%	392	9%

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